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BUCHAREST, ROMANIA

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**From Field to Market:** Romania's leading Oil and Gas event designed for all industry segments including upstream, midstream, downstream and oilfield services

## MAJOR THEMES

- **Development Update:** Changes to the Oil & Gas Industry in the recent years; New fiscal measures and the impact on energy supply, employment and investments; Industry engagement priorities for 2019 and beyond
- **New Technology:** Impact of science-technology-innovation on competitiveness and economic growth; Upgrading the resources through technology, productivity and exploration success; Striving to improve performance as technology and innovation evolve by continuously working with regulators, government and stakeholders; Smart energy transmission systems
- **Data and Digital:** Digital transformation - Key driver shaping an efficient, reliable and sustainable future; Improving oil and gas efficiency through digital transformation; Maximizing value from digital investments
- **Industry Trends and Best Practices:** Struggling to keep up as oil prices stay low; Identification, understanding and implementation of trendsetting solutions; Biggest challenges while unlocking the most innovative technologies; Following and learning from domestic and international experiences in the energy efficiency area
- **Health and Safety:** Balancing risks and profitability across the industry; Improving work place health and safety; Next steps towards climate friendly-energy; Managing methane emissions
- **Expert Witness:** Case studies behind the line; Sharing success stories; Efficient running of oil and gas projects; Responding to a changing marketing environment; Harmonizing the social, economic and environmental impacts of the oil and gas activities

## Supporting Organizations



# Speakers



**Doru Visan**  
State Secretary, **MINISTRY OF ENERGY**



**Zoltan Nagy-Bege**  
Vice President, **ANRE**



**Adrian Volintiru**  
Chief Executive Officer,  
**ROMGAZ**



**Valentin Silivestru**  
President General Director,  
**INCDT COMOTI**



**Franck Neel**  
Member of the Executive Board responsible for Downstream Gas, **OMV PETROM**



**Timur Chis**  
Director General, **COMPET**



**Peter Zeilinger**  
Member of the Executive Board responsible for Upstream, **OMV PETROM**



**Claudiu Orban**  
Sales Manager, **EURO GAS SYSTEMS**



**Saniya Melnicenco**  
President, **ROPEPCA**



**Constantin Gheorghe**  
President, **REGULATORY AUTHORITY FOR THE BLACK SEA OIL OFFSHORE OPERATIONS**



**Radu Dudau**  
Director, **ENERGY POLICY GROUP**



**Andrei Ceclan**  
Energy Adviser, **SERVELECT**



**David Doppelreiter**  
Managing Director Oil & Gas Field Solutions, **RAGSOL**



**Radu Mircescu**  
General Manager, **DOWNHOLE WELLSOLUTIONS**



**Catalin Musuroi**  
Director Industrial Services, **HUNNEBECK ROMANIA**



**Christopher Hughes**  
Multi Client Manager, **XODUS GROUP**



**Lavinia Iancu**  
Publisher, **ENERGY INDUSTRY REVIEW**



**Catalin Nita**  
Executive Director, **FPPG**



**Ionut Purica**  
Energy Expert



**Sébastien Zimmer**  
Partner, **EMERTON**



**Daniel Vlasceanu**  
Partner, **VLASCEANU, ENE & PARTNERS**



**Valentin Tudorache**  
Associate Professor, **PETROLEUM-GAS UNIVERSITY**



# Overview

2018 was a year of quick succeeding events, the focus being on the major energy transition. In terms of climate, the tone has been set by the Integrated Pollution Prevention and Control, IPPC, which requested the shift from a target of 2 degrees Celsius to 1.5 degrees Celsius, in the context in which geopolitics and policies on global trade, more strained, have been against accelerating the downward progress. Oil has again witnessed an increase in volatility, partly driven by the same amplified tensions within geopolitics. All these took place after the agreement between OPEC and Russia, which led to a relative stability of prices.

Oil and gas continue to play a pivotal role in the world's energy to meet growing demands for heat, light and transport. Records for oil & gas demand were set in Africa, Asia Pacific and the Middle East, and demand came close to historic highs in North America, Europe and Central & South America.

The Oil & Gas Industry is in an era of Digital Revolution and embracing digital technologies to solve complex business challenges like real time insights on production operations & predicting the failure of assets.

**In Romania**, oil production is following a downward trend, with a reserve replacement ratio below par, due to a high depletion of fields, according to the draft Energy Strategy, published on the website of the Ministry of Energy. It is estimated that oil production will continue its trend of slow decline between 2030 and 2050, from 22 to 13 TWh (1.93 to 1.15 million toe).

The same document shows that Romania's gas reserves will be exhausted in the following 14 years, and exploitation of Black Sea fields is a condition sine-qua-non to continue to rely on this resource in the energy mix of the country.

With regard to the natural gas production, the largest producer and

main supplier in Romania – Romgaz, intends to increase production and to replace the consumed reserves with new gas reserves. In 2018, the reserve replacement ratio was over 70%, with the assumption that in 2019 it will approach 100% in conditions in which the global replacement ratio is just 30%.

Increasing the degree of recovery is possible, but investment efforts, which are not negligible, require packages of stimulating economic and fiscal measures. Responsible policies can encourage the responsible development of resources needed.

## Meeting the energy needs in a safe and environmentally responsible manner

- Need for responsible policies to encourage responsible development of resources
- From responsible development of new technologies towards responsible innovation
- Identification of knowledge gaps and regulatory needs
- Anticipatory governance: an adequate framework to anticipate the intended and unintended impacts of new technologies in economic, environmental, social terms

## Creating business opportunities in the transition to a low-carbon future

Explorers, producers, investors, financiers and technology providers gather to discuss the outlook for the Romanian energy market; prices, deal flow, strategy, capex, joint ventures, and business development. How is the Energy National Strategy impacting market dynamics? What capex plans do IOCs and independent producers have in the region? Where are the new business opportunities in oil & gas? Is Romania's capital market still open for energy companies to raise finance? What is the appetite from investors? Are there emerging new independents pioneering the industry?

## Showcasing your most valuable products and services

Provide demos of your products and discuss in depth your services to an audience that's highly engaged and wants to meet you, ultimately selling. The conference hall and the exhibition space directly facilitate value-based discussions between presenters, exhibitors and attendees in an amiable and engaging atmosphere.



# Agenda

**8:30 - 9:15** Registration and welcome coffee

**9:15 - 11:00** **Opening panel**  
**Working together to efficiently produce oil and gas High-level officials and experts open dialogue on Responsible policies & regulations to encourage responsible development of resources**

Doru Visan - State Secretary, **MINISTRY OF ENERGY**

Zoltan Nagy-Bege - Vice President, **ROMANIAN ENERGY REGULATORY AUTHORITY**

**NATIONAL AGENCY FOR MINERAL RESOURCES OIL AND GAS** Representative

Catalin Nita - Executive Director, **FPPG**

Saniya Melnicenco - President, **ROPEPCA**

*Moderator: Lavinia Iancu - Publisher, ENERGY INDUSTRY REVIEW*

**11:00 - 11:30** Networking coffee

**11:30 - 13:00** **Major players on maximizing ROI with the lightest, safest and smallest operational footprint**

Adrian Volintiru - Chief Executive Officer, **ROMGAZ**  
*110 Years of Romgaz! The story goes on*

Valentin Silivestru - President General Director, **INCDT COMOTI**  
*Dedicated solutions for natural gas industry*

Peter Zeilinger - Member of the Executive Board Responsible for Upstream, **OMV PETROM**  
*Technologies used in OMV Petrom Upstream*

Claudiu Orban - Sales Manager, **EURO GAS SYSTEMS**  
*Perspectives on marginal wells*

Christopher Hughes - Multi-Client Studies Manager, **XODUS GROUP**  
*Exploring with the archive ahead of the drill bit*

*Moderator: Saniya Melnicenco - President, ROPEPCA*

**13:00 - 14:00** Networking lunch

**14:00 - 15:30** **Securing Romania's energy future - Connecting fields to market**

Franck Neel - Member of the Executive Board Responsible for Downstream Gas, **OMV PETROM**  
*Romania could sustainably benefit from a competitive gas market*

Timur Chis - Director General, **CONPET**  
*Delivering Romania's transport of crude oil and rich gas needs*

Sébastien Zimmer - Partner, **EMERTON**  
*Recommendations for a competitive, attractive and affordable Romanian gas market*

Radu Dudau - Director, **ENERGY POLICY GROUP**  
*The long-term prospects of natural gas in the EU: 2050*

Daniel Vlasceanu - Partner, **VLASCEANU, ENE & PARTNERS**  
*GEO 114/2018 and its amendments: Impact for the energy sector*

*Moderator: Ionut Purica - Energy Expert*

**15:30 - 16:00** Networking coffee

**16:00 - 17:30** **Adapting to the New Energy Age – Best practices and procedures**

Catalin Musuroi - Director Industrial Services, **HUNNEBECK ROMANIA**  
*Introduction of Hunnebeck-Alpaccess, best practices and innovation*

Radu Mircescu - General Manager, **DOWNHOLE WELLSOLUTIONS**  
*Behind the risk - Another approach*

Constantin Gheorghe - President, **REGULATORY AUTHORITY FOR THE BLACK SEA OIL OFFSHORE OPERATIONS**  
*A strictly applied regulatory framework - Key-factor for improving the level of safety of Black Sea offshore petroleum operations*

David Doppelreiter - Managing Director Oil & Gas Field Solutions, **RAGSOL**  
*Smart brownfield concept*

Andrei Ceclan - Energy Adviser, **SERVELECT**  
*High efficiency energy conversion in Oil & Gas, from opportunity cost to real business*

Valentin Tudorache - Associate Professor, **PETROLEUM-GAS UNIVERSITY**  
*Integrity management of pipeline facilities - Oil & Gas pipelines*

*Moderator: Lavinia Iancu - Publisher, ENERGY INDUSTRY REVIEW*

**17:30 - 19:30** Networking dinner



# Venue

JW Marriott Bucharest Grand Hotel

Calea 13 Septembrie 90,

050726 Bucharest, Romania

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## REGISTRATION FEE\*

Standard Commercial Rate € 400 + VAT

Energy Industry Review Subscriber Rate € 300 + VAT

Group Rate per person € 350 + VAT  
(for groups of 3 or more delegates)

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# Sponsorship Packages



## LUNCH HOST SPONSOR € 1000

- Free participation for (1) one delegate
- Inclusion of logo in (8) eight e-news blasts
- Company name recognition as "Lunch Host Sponsor" in digital programme
- Company name recognition in sponsors section of website as "Lunch Host Sponsor"
- Logo on promotional conference materials
- Banner ups display in the lunch room
- As sponsor of the lunch you will have the opportunity to address the attendees.

## EXHIBITION PACKAGE € 700

A manned stand where you can showcase and demonstrate your products.

- Exhibition space (2x2 m): display table with two chairs
- Promotional items display, corporate literature display
- AC options
- Banner up display
- Company logo on the official conference website (with hyperlink)

## COFFEE BREAK SPONSOR € 500

- Company name recognition as "Coffee Break Sponsor" in digital programme
- Banner up display in the coffee break room
- Company logo on the official conference website (with hyperlink)
- Promotional material/corporate literature on the coffee break tables

## GOLD SPONSOR € 3500

- Inclusion of logo in (8) eight e-news blasts
- Free participation for (4) four delegates
- One presentation in any session of the conference
- Promotional material/corporate literature on the conference tables
- Premium exhibit space (3x3 m)
- Company logo on the main stage backdrop
- Company logo on promotional conference materials
- Company logo on the official conference website (with hyperlink)
- Company logo on the delegate badge
- Banner up display in the conference hall
- One full page Advert in Energy Industry Review

## SILVER SPONSOR € 2500

- Inclusion of logo in (8) eight e-news blasts
- Free participation for (2) two delegates
- One presentation in any session of the conference
- Promotional material/corporate literature on the conference tables
- Company logo on the main stage backdrop
- Company logo on promotional conference materials
- Company logo on the official conference website (with hyperlink)
- Banner up display in the conference hall

## DINNER HOST SPONSOR € 1500

- Free participation for (2) two delegates
- Inclusion of logo in (8) eight e-news blasts
- Company name recognition as "Dinner Host Sponsor" in digital programme
- Company name recognition in sponsors section of website as "Dinner Host Sponsor"
- Logo on promotional conference materials
- Banner ups display in the dinner room
- As sponsor of the dinner you will have the opportunity to address the attendees during the evening.